

8 CAR SHOPPING

TOOLS TO SCORE THE BEST DEAL





They say there's an app for everything these days. So, why shouldn't it be the same for car shopping? Shopping for a vehicle online requires research and the repeated process of checking listings across multiple websites. Car-buying apps can help cut out some of the work. And, some of these resources can even alert you when prices drop or when a better model becomes available.

We love helping our members score the best deals on cars. And while you can save quite a bit financing your loan through WEOKIE, it also helps to gather market stats on the make and model you're after. We've checked out a variety of apps and these are our favorites for researching a new ride.

TRUECAR

We'll be honest; we're in love with this one. With this app, you can search for a car and receive a price breakdown based on what others paid. The app also takes dealer, factory and partner incentives into account (including ones only WEOKIE members get). It also has a feature called "price check" that allows you to view an estimate by simply scanning a window sticker at the dealership.

KELLEY BLUE BOOK

Kelley Blue Book is one of the most reputable auto resources available. While the website provides an extensive collection of car tools, the app focuses on reviews and pricing for dealerships near your location. With this app, you can access photos of the cars as well as in-depth videos.

CONSUMER REPORTS

Consumer Reports is another trusted name when it comes to purchasing a new car. The app presents you with options to guide your research, view car buying guides, price your own car or get estimates through the loan calculator. One of the app's best features is "Ask the Right Questions." This section provides a list of template questions to ask the seller to ensure you haven't missed any key details.

CARMAX

CarMax has an inventory of more than 40,000 vehicles so it only makes sense there would be an app. With this resource, you can opt-in to receive alerts when prices drop. You can also compare up to 10 cars at once as well as calculate potential payments. Additionally, you can scan window stickers and barcodes to access a vehicle's information at any CarMax dealerships.

AUTOTRADER

The Autotrader app is another tool to consider. It searches for new, used and certified pre-owned cars at dealerships near you – saving your top picks to "My Profile." With this resource, you can obtain a free vehicle history report on each car as well as reviews and pricing information. Another benefit to this app is that it connects you to dealerships and private sellers through phone and email.

EDMUNDS

In addition to their website and pricing calculator, Edmund's "Buy a Car" app feature provides a detailed list of vehicles near you that match your specifications. Its research section also provides information on the costs of ownership like breakdown expenses, average fuel and repairs for various models. Additionally, you have the option to click into the help section to text an Edmunds expert any questions you have on car buying.

CARS.COM

The Cars.com app provides a list of new and used cars for sale near you. It also features a breakdown of each vehicle's details and features. With this resource, you can skim owner reviews and estimated car payments. It also includes dealer profiles and reviews as well as a market comparison feature to show how other vehicles are priced in a given area. One of our favorite aspects of the Cars.com app is the "On the Lot" tool. It allows you to compare nearby dealership inventories and special offers whenever you're out car shopping.

AUTOLIST

Autolist has a fantastic car selection, pulling its research from thousands of dealership listings and car apps. It also features high-definition images of vehicles and a buyer intelligence section showing how a vehicle's price compares with others in the area. Additionally, it provides information like how long the car has been on the market as well as its price change history. The Autolist app also gives you the option to receive alerts when prices drop on your favorite listings.

IT'S SMART TO SHOP FOR THE BEST VEHICLE

It's also smart to shop for the best auto loan to accompany your new purchase. With WEOKIE Federal Credit Union, you can do this online or at any of our local branches before heading to the dealership.

For more information on our auto loans or our car buying service powered by TrueCar, reach out to our team today at **(405) 235-3030** or **1(800) 678-5363**.

